No. A927/1005/01

Dated : 30.03.2017

Embassy of Poland
250-M, Shantipath Chanakyapuri
New Delhi-110021

SUBJECT : GLOBAL INVITATION OF BIDS (IFB) FOR HEATER TENDER PACKAGE
FOR BS-VI AUTO FUELS PROJECTS OF M/S CPCL
(BIDDING DOCUMENT NO.: AS/A927-031-MC-TN-7601/1006)

Dear Sir(s)

Please find enclosed herewith a copy of global Invitation for Bids (IFB) for the subject item
required for CPCL, Manali Refinery. You are requested to forward this attached Invitation for Bids
(IFB) to all the interested prospective bidders(s) in your country who meets the Bidder's
Qualification Criteria of IFB and shall submit their offer on or before the stipulated bid submission
end date.

The detailed NIT along with qualification criteria & bidding document can be downloaded from
the Website https://eprocur.gov.in/eprocure/app, which is available on website from 20-Mar-

This is for your information.

Thanking you,

Very truly yours

AMBASADA RP w NOWYM DELHI!
Otrzymano dnia ..............................
Nr Rejestr. A.M.B. N.D.E. 24-45/01

(Asheesh Sengupta)
DGM (SCM)

Encl: - Global Invitation for Bids (IFB) (15 sheets)
INVITATION FOR BIDS (IFB) – REV-01 FOR
HEATER TENDER PACKAGE FOR BS-VI AUTO FUELS PROJECTS OF
M/S CPCL
(BIDDING DOCUMENT NO.: AS/A927-031-MC-TN-7601/1006)
(INTERNATIONAL COMPETITIVE BIDDING)

1. GENERAL:
Chennai Petroleum Corporation Limited (CPCL) want to upgrade the existing 10.5 MMTPA
Manali refinery at Chennai under BS VI up-gradation Project. Manali refinery is located near Chennai
(about 15 km from the Chennai City) in the State of Tamil Nadu.

The following major facilities are planned as part of BS VI upgradation Project:
- New FCC GDS unit (Capacity 0.5 MMTPA)
- DHDT unit (Capacity Augmentation from 1.8 to 2.4 MMTPA)
- New Sulphur Recovery Unit (SRU) along with common TGTU
- New Amine Regeneration Unit (ARU)
- New Sour Water Stripper Unit (SWS)
- Utilities and Offsite Facilities

Chennai Petroleum Corporation Limited (CPCL) have awarded the work “Execution of BS-VI Auto
Fuel Projects at CPCL, Manali Refinery” to Engineers India Limited (EIL) on Open Book
Estimation (OBE) method.

E-bids, under Single Stage Two envelopes bid system, for the entire services and work covered
under the Bidding Document (hereinafter for the purpose of these instructions shall be collectively
referred to as the ‘work’), are invited on International Competitive Bidding basis from experienced
and competent agencies with sound technical and financial capabilities meeting the Qualification
Criteria specified herein.

2. BRIEF SCOPE OF WORK:
2.1. The Bidder shall have overall responsibility for the execution of the job as defined in this scope of
Work / Supply along with other attachments of the tender package, which outlines the minimum
requirements for Residual design & Engineering, Material Procurement, Manufacture / Fabrication /
Modularisation, Supply, Shop dryout, Assembly, Site Erection, Inspection / Testing (including Third
Party Inspection), Assistance during Pre-Commissioning / Commissioning of following Fired
Heaters of FCC Gasoline Desulphurisation unit of BS-VI Up-gradation Project of M/s CPCL-Manali,
Chennai, India:

<table>
<thead>
<tr>
<th>ITEM NO.</th>
<th>TITLE</th>
<th>TYPE</th>
<th>DUTY (MMkcal/hr)</th>
</tr>
</thead>
<tbody>
<tr>
<td>031-F-001</td>
<td>First Stage HDS Reactor Heater</td>
<td>Natural Draft Vertical Cylindrical Heater with onboard common stack Coil material-A312TP321H</td>
<td>1.57</td>
</tr>
<tr>
<td>031-F-002</td>
<td>Second Stage HDS Reactor Heater</td>
<td>Natural Draft Vertical Cylindrical Heater Coil material-A312TP321H</td>
<td>2.13</td>
</tr>
</tbody>
</table>

2.2. The entire work as per this scope of document is to be executed on SPRV (Single Point
Responsibility Vendor) basis.

For complete details, refer Bidding Document

3. BIDDER QUALIFICATION CRITERIA (BQC):
Bidders intending to participate shall fulfil the following Qualification Criteria:

3.1 Experience Criteria (Technical):
Experience criteria in order to qualify for this job shall be as under:

3.1.1 Bidder shall have completed one Fired Heater / Reformer (Hydrogen / Ammonia / Methanol) / Steam Cracker including carrying out residual engineering, procurement, fabrication and erection (or erection supervision) of total absorbed heat duty of at least 2 MMKcal/hr in the preceding 10 years to be reckoned from the bid due date.

Period of experience for the reference qualifying job as per Clause No 3.1.1 above shall be reckoned from the Mechanical completion date OR from commissioning date (if commissioning was part of Bidder scope).

3.1.2 In case the qualifying job as above does not include procurement / procurement- engineering of burners and procurement of pressure parts, the experience of the same can be accepted in some other Fired Heater / Reformer / Cracker jobs executed by the Bidder.

3.1.3 The reference qualifying Fired Heater / Reformer / Cracker and burner as above, shall have completed minimum 1 year of operation.

3.1.4 The above clauses for bidder qualification shall be read in conjunction.

3.2 Financial Criteria:

3.2.1 Annual Turnover:
Annual Turnover of the bidder shall not be less than INR 730,00,000 (Indian Rupees Seven Crore Thirty Lakh only) OR USD 10,99,235 (US Dollar One Million Ninety Nine Thousand Two Hundred Thirty Five Only) as per the audited annual financial results in at least one of the immediate preceding three financial years as on the date of submission of bid.

3.2.2 Net-Worth:
Net Worth of the Bidder as per the immediate preceding year's Audited financial results should be positive.

3.2.3 Working Capital:
The bidder should have minimum working capital of INR 73,00,000 (Indian Rupees Seventy Three Lakh only) OR USD 109,924 (US Dollar One Hundred Nine Thousand Nine Hundred Twenty Four Only) as per the immediate preceding year’s Audited financial results.

In case bidder is unable to meet the working capital requirement as above, the bidder can supplement the working capital with a line of credit from any scheduled bank in India. In such a case, bidder shall furnish a declaration from the bank for availability of line of credit for at least above mentioned value, in the format enclosed as Annexure-A.


3.3 GENERAL

3.3.1 The failure to meet the above Qualifying Criteria(s) at 3.1, 3.2 above, will render the bid to be summarily rejected.

3.3.2 Experience of only the bidding entity shall be considered. A job executed by a bidder for its own plant/projects cannot be considered as experience for the purpose of meeting requirement of BQC of this bidding document. However, jobs executed for Subsidiary/ Fellow subsidiary/ Holding company will be considered as experience for the purpose of meeting BQC subject to submission of tax paid invoice(s) duly certified by Statutory Auditor of the bidder towards payments of statutory tax in support of the job executed for Subsidiary/ Fellow subsidiary / Holding company. Such bidders to submit these documents in addition to the documents specified in the bidding documents to meet BQC.

3.3.3 The bidders who are on Holiday / Negative list / Suspension / Banning list of OWNER/ EIL as on due date of submission of bid / during-the process of evaluation of the bids, the offers of such bidders shall not be considered for bid opening/evaluation/Award.

3.4 Documentation:

3.4.1 For BQC (Technical):

3.4.1.1 The following documents shall be submitted by Bidder:

a) Bidder shall submit the Experience Record Proforma enclosed with the bid document (along with supporting documents mentioned therein) to establish that the bidder meets the Bidder Qualification Criteria as per clause no. 3.1 of this document.
b) Client / EIL reserves the right to complete the evaluation based on the details furnished (without seeking any additional information) and/or in-house data, survey or otherwise.

3.4.2 For BQC (Financial):

3.4.2.1 Bidder shall furnish complete audited annual report including auditor's report, Balance Sheet, Profit & Loss Account Statement and all other schedules for the immediate three preceding financial years or a letter from the statutory auditor or CA* (as per Annexure-2A) or a letter from the bidder duly certified by statutory auditor or CA* (as per Annexure-2B)

*CA - (not being an employee / director and not having any interest in bidder's company) certificate is acceptable where audited accounts are not mandatory as per law (in line with present system).

The above financial details, as per Annexure-2A or 2B, shall be submitted without any reservation/qualification remarks. In case of any qualification remarks, complete booklet of audited financial statements along with auditor's report shall also be submitted with the bid.

3.4.2.2 In case the last financial year closing date is within 9 months of bid due date and audited annual report of immediate preceding financial year is not available, bidder has the option to submit the financial details of the three previous years immediately prior to the last financial year. Otherwise, it is compulsory to submit the financial details of the immediate three preceding financial years.

Example, In case, bid due date is upto 31st December and financial results of immediate preceding financial year (year ending 31st March of the same year) is not available, the financial details of three financial years immediately prior to the last financial year may be submitted.

3.4.2.3 The financial statements under 3.4.2.1 above shall be reviewed in respect of financial criteria under Bidder Qualification Criteria. However, in case any matter is referred in the "Notes to Accounts and Schedules referred in Balance Sheet and Profit & Loss Account" then, only quantified qualified / adverse / disclaimer opinion in the Statutory Auditor's Report, if any, having impact on financial criteria shall be considered for evaluation.

3.4.2.4 In case of a bidder (a Parent Company), only a single consolidated annual report is prepared and audited which includes the financial details of their wholly owned subsidiaries etc., consolidated audited Balance Sheet and Profit & Loss Account shall be considered for establishing the financial criteria subject to statutory auditor / CEO / CFO of the bidder certifying that separate financial statements of bidder (without the financial data of subsidiaries etc.) is not prepared and audited.

Further, in case a bidder is a subsidiary company and separate financial statements of the bidder is not prepared & audited, but only a consolidated audited financial statements of the Parent Company is available, consolidated Balance Sheet and Profit & Loss Account shall be considered for establishing the financial criteria subject to statutory auditor / CEO / CFO of the parent company certifying that separate financial statements of bidder are not prepared and audited.

3.4.2.5 Net-worth calculation:

Net-worth will be calculated using the following formula, as per provisions of the bidding document.

Net-worth means paid up share capital, Share Application Money pending allotment* and reserves\# less accumulated losses and deferred expenditure to the extent not written off:

\# Reserves to be considered for the purpose of net-worth shall be all reserves created out of the profits and securities premium account but shall not include reserves created out of revaluation of assets, write back of depreciation and amalgamation.

*Share Application Money pending allotment will be considered only in respect of share to be allotted.

Paid up share capital XXXX
Add: Share Application Money pending allotment XXX
Add: Reserves (As defined Above) XXXX
Less: Accumulated Losses XX
Less: Deferred Revenue Expenditure to the extent not written off XX
Net-worth XXXX


ii. Turnover: Turnover shall be calculated including Excise Duty but excluding other Incomes.
3.4.3 Certification of Documents:

All supporting documents, pertaining to “Bid Qualification Criteria (Experience as well as Financial)” including MSE certificate shall be submitted duly certified as follows:

All documents submitted by bidders in support of meeting the BQC & MSE Certificate shall be accepted based on certification by CEO or CFO or Company Secretary or any member of the Board of Directors in case of limited companies (Private/Public Limited) along with Self-Certification in the format as per “Annexure-1 to NIT”.

CEO/CFO/Company Secretary or any member of the Board of Directors can either sign all the pages of the documents or submit a certificate signed by them, listing out all the BQC documents / MSE documents submitted in the bid along with basic details, duly referenced along with self-certification as per “Annexure-1 to NIT”.

However, in case of Proprietorship/Partnership firms, the authentication by notary public on all pages of the documents shall only be acceptable.

**Bidder to note that submission of digitally signed electronic copies of authenticated BQC documents as above submitted in NIC portal on or before cut-off date & time, shall only be accepted.**

In addition, bidder to confirm that all authenticated documents submitted for meeting the BQC are certified as per the authentication requirement mentioned in bidding document (as per Annexure – C).

3.4.4 Bidders are required to submit all such documents as stated above including past experience(s) (PTR) meeting the BQC along with all relevant supporting documents in the first instance itself, along with the bid. Accordingly, only such past experience(s) and other documents shall be considered for qualification as per BQC requirement, details of which are provided in the bid by the bidder and EIL reserves the right not to ask additional documents subsequently from the bidder.

3.4.5 Note:

a) Submission of authentic documents is the prime responsibility of the bidder.

b) Wherever EIL has concern or apprehension regarding the authenticity / correctness of any document, EIL reserves a right of getting the document cross verified from the document issuing authority.

3.4.6 Bidders should ensure submission of complete information/documentation in the first instance itself. Qualification may be completed based on the details so furnished without seeking any subsequent additional information.

In absence of requisite document, EIL reserves the right to reject the bid without making any reference to the bidder.

3.4.7 Bidders are to be required to sign and submit the Integrity Pact. Further Bidders shall be required to furnish an Affidavit confirming that he is not involved in any case of transgression in terms of Integrity Pact. Non Submission of Integrity Pact and Affidavit shall lead to not considering their bid for further evaluation.

3.4.8 Bidder should not be under liquidation, court receivership or similar proceedings. Bidder shall submit self-certificate in this regard.

In case Bidder(s) affirms that present litigations/arbitrations have impact on their obligations to perform the Contract or doesn’t provide the affirmations as above, their bids shall be rejected.

3.4.9 In case of foreign bidders, if the Annual Turnover is in the currency other than USD, the same shall be converted into the Equivalent USD considering the conversion factor indicated in the Bidder’s Audited Financial Report. In case the same is not indicated, the conversion rate of USD as on the last date of Bidder’s Financial year shall be considered based on SBI Bill selling rate.

3.4.10 Bidder shall submit Self Certificate confirming that they are not on suspension / banning list of or black listed by any other Central Government Department / Central Public Sector on due date of submission of bid. In case this information is not provided or provided falsely, their bid shall be rejected.

3.4.11 If the supporting documents not are in English language, then the English translation copy of the same shall also be furnished duly certified, stamped and signed by Local chamber of Commerce or Indian Embassy in bidder’s country or their Embassy in India or any translator in India recognized / authorized by their Embassy.
3.4.12 Any additional documents, if deemed necessary to establish the qualifying requirements may be submitted by the Bidder.

4 **CONTRACT DURATION:**

14 (Fourteen) Months from the date of LOA upto Mechanical Completion (Hydro testing, air Purging, nitrogen purging of coil and boxing up of heater and make the heater ready for Operation) of entire scope as per Bidding Document.

5 The salient features of the bidding document are as follows:

<table>
<thead>
<tr>
<th>Sl. No.</th>
<th>SALIENT FEATURES</th>
<th>DETAILS</th>
</tr>
</thead>
<tbody>
<tr>
<td>a)</td>
<td>Earnest Money Deposit (EMD) / Bid Security</td>
<td>INR 15,25,000 (Indian Rupees Fifteen lakhs Twenty Five Thousand only). USD 23,010 (US Dollar Twenty Three Thousand Ten only) Euro 21,310 (Euro Twenty One Thousand Three Hundred Ten only.) In case of Foreign Bidders, their authorized Indian counterpart may submit the EMD through DD.</td>
</tr>
<tr>
<td>b)</td>
<td>Bidding Document and subsequent Addendum/ Corrigendum (if any) available on Web-site for viewing and downloading</td>
<td>From 20.03.2017 to 17.04.2017 The Detailed NIT along with Qualification Criteria and bidding document (including Technical Part) can be viewed/downloaded from the following website: <a href="https://eprocure.gov.in/eprocure/app">https://eprocure.gov.in/eprocure/app</a> Bidder to note the following: All amendments, time extension, clarifications, etc. will be uploaded in the web sites only and will not be published in News Papers. Bidders should regularly visit the above website to keep themselves updated and submit their Bids based on the latest information/instructions hosted in website(s).</td>
</tr>
<tr>
<td>c)</td>
<td>Last date of receipt for pre-bid queries</td>
<td>30.03.2017</td>
</tr>
<tr>
<td>d)</td>
<td>Pre-bid meeting</td>
<td>At 10:30 Hrs. on 31.03.2017 at ENGINEERS INDIA LIMITED R&amp;D COMPLEX, SECTOR-16 (On N.H.-8) TOWER-1 (1st Floor), GURGAON-122 001 HARYANA (INDIA) Tel NO.: +91-124- 380 2139/2140</td>
</tr>
<tr>
<td>e)</td>
<td>Last date and time of submission of e-Bids</td>
<td>Up to 12:00 Hrs. on 17.04.2017</td>
</tr>
<tr>
<td>f)</td>
<td>Opening of Techno-commercial (Unpriced) e-Bids</td>
<td>14:00 Hrs. 18.04.2017</td>
</tr>
<tr>
<td>g)</td>
<td>Cost of Bidding Document (Non-Refundable)</td>
<td>NIL</td>
</tr>
<tr>
<td>h)</td>
<td>e-Tendering portal for submission of e-bids</td>
<td>Central Public Procurement Portal (CPPP) website: <a href="https://eprocure.gov.in/eprocure/app">https://eprocure.gov.in/eprocure/app</a></td>
</tr>
<tr>
<td>i)</td>
<td>Opening of Priced Bids</td>
<td>On the date &amp; time to be intimated later on to the technically &amp; commercially qualified bidders</td>
</tr>
</tbody>
</table>
5.4 If any of the dates indicated at Sl. No. d), e), f) above happens to be a declared holiday in EIL, Gurugram, the next working day shall be considered.

5.5 Bidder shall submit all their requests for extension of Bid submission date (if unavoidable) and/or any queries prior to and/or during the pre-bid meeting. EIL may at its sole discretion extend Bid submission due date on such written requests if the time schedule permits.

However, request for extension of Bid submission date or any queries received from any bidder with less than Seven working days prior to bid submission due date shall generally be ignored, since there will not be adequate time for proper communication with the other Bidders.

6 EARNEST MONEY DEPOSIT (EMD)/BID SECURITY:

6.4 Bids must be accompanied with Earnest Money Deposit / Bid Security. Bids not accompanied with requisite Earnest Money deposit / Bid Security (or authenticated exemption certificate, wherever applicable) shall be considered as non-responsive and such Bids shall be summarily rejected. EMD/ Bid Security shall be in favour of Engineers India Limited in the form of crossed demand draft payable at New Delhi or non-revocable Bank Guarantee on non-judicial stamp paper of value not less than INR 100 and in the prescribed proforma enclosed with bidding document, from any Indian Scheduled Bank or from any Indian branch of an International Bank and valid for 2 (Two) Months beyond the original bid validity. In case of extension in original bid validity by more than 15 Days, the Bid Security validity shall be extended accordingly.

6.5 Central Public Sector Undertakings / Enterprises (CPSU / CPSE) shall not be required to submit Bid Security. CPSU / CPSE shall submit declaration to this effect that being CPSU/ CPSE they are exempted from submitting Bid Security.

6.6 Micro or Small Enterprises (MSEs) registered with District Industries Centers or Khadi and Village Industries Commission or Khadi and Village Industries Board or Coir Board or National Small Industries Corporation or Directorate of Handicrafts and Handloom or any other body specified by Ministry of Micro, Small and Medium Enterprises shall not be required to submit Bid Security. MSEs shall provide the necessary valid documentary evidence issued by any of the agencies above or Udyog Aadhar Memorandum.

In case an MSE bidder has submitted NSIC Certificate / Udyog Aadhar Memorandum but authenticated document is not submitted in Original Scanned, the same can be accepted provided a valid MSE Certification is available on Government portal (www.nsiespronline.com) or Government Udyog Aadhar portal.

6.7 Scanned copy of EMD shall be uploaded in designated place in the abovementioned Govt. of India CPP Portal. Swift message/Cheque/Cash shall not be acceptable. In case, bidder fails to upload scanned copy of EMD on CPP Portal by the bid due date & time, such bid shall not be considered for evaluation.

6.8 EMD/ Bid Security, in addition to uploading on the abovementioned Govt. of India CPP Portal along with the bid, shall also be submitted in Original physical form within the final bid due date & time.

6.9 In case the bidder fails to submit the EMD/ Bid Security in original physical form within the final bid due date & time, his bid shall be rejected, notwithstanding the fact that a copy of the same was earlier uploaded by the bidder.

7 SUBMISSION OF BIDS & VALIDITY

Bids are required to be submitted only through abovementioned Govt. of India CPP Portal on or before the Bid submission date and time. Bidders are required to enroll on the e-Procurement
module of the abovementioned Govt. of India CPP Portal (URL: https://eprocure.gov.in/eprocure/app). No enrolment fee would be charged from the bidders. It may also be noted that the price details are required to be filled & submitted only on the Schedule of Price format downloaded from abovementioned Govt. of India CPP Portal.

7.4 Bidders in their own interest are requested to upload/submit their bid well in time. In the event of failure in bidder’s connectivity with the abovementioned CPP Portal during the last few hours, bidder is likely to miss the deadline for bid submission. Due date extension request due to above reason may not be entertained.

7.5 Physical Bids / Offers or Bids through any other mode shall not be accepted. The Offers submitted through abovementioned Govt. of India CPP Portal shall only be considered for evaluation and ordering.

7.6 Bidders to refer Instruction to Bidders for E-Tendering Methodology provided in the Bidding Document. Bidders are requested to get acquainted with the E-Tendering System in advance and obtain/seek clarifications, if any from EIL and/or CPP Portal Helpdesk, whose contact information is provided in the Annexure-II to ITB.

7.7 Validity of bid shall be 4 (four) months from the final due date of opening of Techno-commercial (Un-priced) Bids.

8 PRE-BID MEETING AND IMPORTANCE OF ATTENDING PRE-BID MEETING

8.4.4 Pre-bid Meeting shall be held on the scheduled date and time and at the location as stated in sl. No. 5. d) above.

8.4.5 Bidders or their competent authorized representatives are requested to attend the Pre-Bid Meeting so that their queries, if any, related to the Bidding document and Scope of Work etc. can be addressed during the pre-bid meeting to enable the bidder to submit Zero Deviation Bid.

8.4.6 Bidders shall treat the pre-bid meeting as utmost important for their own interest and depute competent & senior persons to understand the requirement and capable of taking spot decision to sort out all the technical, commercial and legal issues. Bidders are also advised to attend the pre-bid meeting along with their technical, commercial and legal representative, if so desired, to get clarified all issues for submission of “Zero-Deviation bid” to meet the project time schedule.

8.4.7 Bidder may note that Bid shall be submitted on the basis of “ZERO DEVIATION” and shall be in full compliance to the requirements of Bidding Document, failing which bid shall be considered as non-responsive and may be liable for rejection.

8.4.8 Bidders who are not attending the pre-bid meeting, it shall be considered that the bidder has a clear understanding of the scope, specifications, terms & conditions etc. of the bidding document and does not have any comments/ deviations to the requirements of the bidding document and their offer shall be strictly as per provisions of the bidding document without any deviation/clarification etc.

8.4.9 Bidders to note that EIL reserves the right not to give any opportunity to the bidder after the final bid submission date and time for seeking any clarification or submission of balance documents not submitted earlier. Their bid shall be evaluated as per the documents submitted along with their bids.

8.4.10 To make the pre-bid conference effective and result-oriented, the bidders are requested to send their queries/clarifications, if any, as per format included in the Bidding Document through e-mail to reach EIL Gurugram Office within the date as mentioned against sl. no. 5 (c) above. The clarifications shall be provided during the pre-bid meeting.

9 GENERAL

9.1 Place for Submission of Original EMD/Bid Security

DAK RECEIPT SECTION,
ENGINEERS INDIA LIMITED
SECTOR-16 (On N.H.-8)
TOWER-2 (GROUND FLOOR),
GURUGRAM-122 001
HARYANA (INDIA)
ATTN: Mr. Ashesh Sengupta, DGM (SCM)
Phone no. +91-124- 380 2139/ 2140/ 2084
E-mail ID: aditya.soni@eil.co.in; jaydip@eil.co.in; asheesh.sengupta@eil.co.in
Subsequent to the submission of bid, bidders are not allowed to change the price or substance of the bid i.e. scope of work, specifications, delivery schedule, completion period etc. including modification of the bid to meet the BQC.

9.2 EIL reserves the right to assess Bidder's capabilities and capacity to execute the work using in-house information.

9.3 In case any bidder is found to be involved in cartel formation, his bid will not be considered for evaluation/placement of order. Such bidder will be debarred from bidding in future.

9.4 Canvassing in any form by the Bidder or by any other Bidder on their behalf may lead to disqualification of their Bid.

9.5 Consortium / Unincorporated Joint Venture Bids are not acceptable.

9.6 EIL shall not be responsible for any expenses incurred by bidders in connection with the preparation & delivery of their bids, site visit and other expenses incurred during bidding process.

9.7 Physical / Fax / Telex / e-mail Bids (other than the documents specifically required to be submitted in hard form) shall not be accepted.

9.8 EIL reserves the right to reject any or all Bids without assigning any reason, whatsoever.

9.9 For detailed specifications, terms and conditions and other details, refer complete Bidding Document.

Dy. General Manager (SCM)
Engineers India Limited, Gurugram
Annexure-A to IFB

(To be printed on Letter Head of bank)

DECLARATION FROM THE BANK FOR AVAILABILITY OF UNUTILIZED LINE OF CREDIT

Ref: ___________________________ Date: ____________

We ____________________________, a Bank firm having our registered office address ____________________________
confirm that the Company M/s ____________________________ having its registered office at ____________________________ is having account with our bank.

Presently, the credit limits of the company are as follows:

<table>
<thead>
<tr>
<th>Fund Based Line of Credit (towards Working Capital like CC Limit)</th>
<th>Amount in (Currency-______)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sanctioned Line of Credit</td>
<td></td>
</tr>
<tr>
<td>Utilized Line of Credit</td>
<td></td>
</tr>
<tr>
<td>Balance Line of Credit</td>
<td></td>
</tr>
</tbody>
</table>

[Bank to specify as applicable]

We declare that we are scheduled bank in India; OR

We declare that we are a commercial bank having Net worth more than equivalent INR 1000 Million as per latest audited financial statements.

Yours Faithfully,

Signature
Name & Designation
e-mail ID
Fax number
SELF-CERTIFICATION

I, ______________________ S/o/D/o of __________________________, working as CEO/CFO/Company Secretary (indicate, as applicable) of the Company __________________________ having its registered office at __________________________ certify that all the details including documents pertaining to Bidder Qualification Criteria signed by undersigned vide our offer reference __________ against your Bidding document __________________________ are true, authentic, genuine and exact copy of its original.

It is certified that none of the documents are false/forged or fabricated. All the documents submitted has been made having full knowledge of (i) the provisions of the Indian laws in respect of offences including, but not limited to those pertaining to criminal breach of trust, cheating and fraud and (ii) provisions of bidding conditions which entitle the Owner/EIL to initiate action in the event of such declaration turning out to be a misrepresentation or false representation.

I further certify that further documents, if any, required to be submitted by our company, shall be submitted under my knowledge and those documents shall also be true, authentic, genuine, exact copy of its original and shall not be false/forged or fabricated.

DECLARATION

I, ______________________ S/o/D/o of __________________________, working as CEO/CFO/Company Secretary (indicate, as applicable) of the Company __________________________ having its registered office at __________________________ with reference to our bid __________________________ against your Bidding document __________________________ declare that in case, at a later date, any of the document submitted in our bid referred above is found to be false/forged or fabricated, I, shall be held responsible for the same and EIL/Owner has every right to take action against me and my company, as deemed fit as per provisions of the bidding documents including EIL/Owner’s right to put our company on Holiday/Black list for future business with EIL/Owner.

Specimen Signature of authorized representative

Signature

Name & Designation (CEO or CFO or Company Secretary)
SELF-CERTIFICATION OF ONLINE DOCUMENTS
(ON BIDDER'S LETTER HEAD)

I, __________________________ S/o/D/o of __________________________, working __________________________ (indicate, as applicable) in the Company __________________________ having its registered office at __________________________ certify that all the details including documents pertaining to Bidder Qualification Criteria submitted vide our offer reference __________________________ against Bidding document __________________________, are true, authentic, genuine and exact copy of its original.

None of the documents are false/forged or fabricated. This certification is being submitted having full knowledge of (i) the provisions of the Indian laws in respect of offences including, but not limited to those pertaining to criminal breach of trust, cheating and fraud and (ii) provisions of bidding conditions which entitle the Owner/EIL to initiate action in the event of such declaration turning out to be a misrepresentation or false representation.

We also confirm that all documents submitted for meeting the BQC are certified as per the certification requirement mentioned in bidding document.

SIGNATURE : __________________________
FORM – 2A (Letter from Statutory Auditor/CA)

(To be printed on Letter Head of Statutory Auditor/CA)

FINANCIAL DETAILS

We, ________________________, a CA firm having our registered office address ______________________ and certificate number ___________________ certify that we are statutory auditor of the Company M/s ______________________, having its registered office at ______________________.

OR

We, ________________________, a CA firm having our registered office address ______________________ and certificate number ___________________ certify that statutory auditor is not mandatory for the company M/s ______________________, having its registered office at ______________________ as per prevailing law and we are practicing Chartered Accountant, not being an employee / Director and not having any interest in the company.

Financial details of the above mentioned Company, as per latest available audited balance sheet are as follows: Auditor/CA to select either of the following options and strike off the other.

a. In case bidder is a parent company, i.e., having its wholly owned subsidiaries: Auditor to select either of the following options and strike off the other.
   i. Financial details are of parent company without the financial data of subsidiaries
   ii. Financial details are of parent company including the financial data of subsidiaries. It is certified that separate annual report of bidder, without the financial data of subsidiaries, is not prepared and audited.

OR

b. In case bidder is a subsidiary company: Auditor to select either of the following options and strike off the other.
   i. Financial details are of subsidiary company
   ii. Financial details are of parent company including the financial data of subsidiaries. It is certified that separate annual report of bidder, i.e., subsidiary, is not prepared and audited.

OR

c. In case bidder does not have any subsidiary or parent company. Financial details of are of the company itself.

<table>
<thead>
<tr>
<th>S no.</th>
<th>Description</th>
<th>Year</th>
<th>Value Currency (__________)</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Turnover</td>
<td>Latest financial year</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>(_________)</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Preceding 1st year</td>
<td></td>
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<td></td>
<td></td>
<td>(_________)</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Preceding 2nd year</td>
<td></td>
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<tr>
<td></td>
<td></td>
<td>(_________)</td>
<td></td>
</tr>
<tr>
<td>2</td>
<td>Net Worth</td>
<td>Latest financial year</td>
<td>(*)</td>
</tr>
<tr>
<td></td>
<td></td>
<td>(_________)</td>
<td></td>
</tr>
<tr>
<td>3</td>
<td>Working Capital</td>
<td>Latest financial year</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>(_________)</td>
<td></td>
</tr>
</tbody>
</table>

(*) – Indicate Positive or Negative (Value is not Mandatory)

Note:
1. In case the financial year closing date is within 9 months of bid due date and audited annual report of immediate preceding financial year is not available, bidder has the option to submit the financial details of the three previous years immediately prior to the last financial year. Otherwise, it is compulsory to submit the financial details of the immediate three preceding financial years.
Example. In case, audited annual report of immediate preceding financial year (year ending 31st March) is not available and where bid closing date is up to 31st December, the financial details of the three previous years immediately prior to the last financial year may be submitted. However, in case the bid closing date is after 31st December, it is compulsory to submit the financial details of the immediate three preceding financial years only.

2. In case a bidder (Parent Company) is having wholly owned subsidiaries but only a single consolidated annual report is prepared and audited, which includes the financial details of their wholly owned subsidiaries, consolidated audited annual report shall be considered for establishing the financial criteria subject to statutory auditor of the bidder certifying that separate annual report of bidder (without the financial data of subsidiaries) is not prepared and audited.

3. Further, in case a bidder is a subsidiary company and separate annual report of the bidder is not prepared and audited, but only a consolidated annual report of the Parent Company is available, consolidated audited annual report shall be considered for establishing the financial criteria subject to statutory auditor of the parent company certifying that separate annual report of bidder is not prepared and audited.

4. **Networth calculation:** Networth means paid up share capital, Share Application Money pending allotment* and reserves# less accumulated losses and deferred expenditure to the extent not written off. Networth has been calculated using the following formula, as per provisions of the enquiry document:

# Reserves to be considered for the purpose of networth shall be all reserves created out of the profits and securities premium account but shall not include reserves created out of revaluation of assets, write back of depreciation and amalgamation.

*Share Application Money pending allotment will be considered only in respect of share to be allotted.

<table>
<thead>
<tr>
<th>Description</th>
<th>Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>Paid up share capital</td>
<td>XXXX</td>
</tr>
<tr>
<td>Add: Share Application Money pending allotment</td>
<td>XXX</td>
</tr>
<tr>
<td>Add: Reserves (As defined Above)</td>
<td>XXXX</td>
</tr>
<tr>
<td>Less: Accumulated Losses</td>
<td>XX</td>
</tr>
<tr>
<td>Less: Deferred Revenue Expenditure to the extent not written off</td>
<td>XX</td>
</tr>
<tr>
<td>Networth</td>
<td>XXXX</td>
</tr>
</tbody>
</table>

5. **Working Capital calculation:** Working Capital shall be Current Assets minus Current Liabilities.

6. **Turnover:** Turnover shall be calculated including Excise Duty but excluding other Incomes.

7. Networth, Working Capital and Turnover has been calculated using the above mentioned formulae and after giving effect to the impact of Audit Qualifications given in the Audit Report.

Signature
Name & Designation
FORM – 2B (Certification by Statutory Auditor/CA)

(To be printed on Letter Head of Company)

FINANCIAL DETAILS

We, M/s ____________________________, having our registered office at ____________________________, certify that M/s ____________________________ is a CA firm having their registered office address ____________________________ having certificate number ____________________________ are our statutory auditor.

OR

We, M/s ____________________________, having our registered office at ____________________________, certify that statutory auditor is not mandatory for the company as per prevailing law and M/s ____________________________, a CA firm having their registered office address ____________________________ having certificate number ____________________________ are practicing Chartered Accountant, not being an employee/Director and not having any interest in our company.

Financial details of our Company, as per latest available audited balance sheet are as follows:

Company to select either of the following options and strike off the other.

a. In case bidder is a parent company, i.e., having its wholly owned subsidiaries:
   - Financial details are of parent company without the financial data of subsidiaries
   - Financial details are of parent company including the financial data of subsidiaries. It is certified that separate annual report of bidder, without the financial data of subsidiaries, is not prepared and audited.

OR

b. In case bidder is a subsidiary company:
   - Auditor to select either of the following options and strike off the other.
   - Financial details are of subsidiary company
   - Financial details are of parent company including the financial data of subsidiaries. It is certified that separate annual report of bidder, i.e., subsidiary, is not prepared and audited.

OR

c. In case bidder does not have any subsidiary or parent company, Financial details of are of the company itself.

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<tbody>
<tr>
<td>1.</td>
<td>Turnover</td>
<td>Latest financial year</td>
<td>(__________)</td>
</tr>
<tr>
<td></td>
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<td>Preceding 1st year</td>
<td>(__________)</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Preceding 2nd year</td>
<td>(__________)</td>
</tr>
<tr>
<td>2.</td>
<td>Net Worth</td>
<td>Latest financial year</td>
<td>(*)</td>
</tr>
<tr>
<td></td>
<td></td>
<td>(__________)</td>
<td></td>
</tr>
<tr>
<td>3.</td>
<td>Working Capital</td>
<td>Latest financial year</td>
<td>(__________)</td>
</tr>
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(*) – Indicate Positive or Negative (Value is not Mandatory)

Note:

1. In case the last financial year closing date is within 9 months of bid due date and audited annual report of immediate preceding financial year is not available, bidder has the option to submit the
financial details of the three previous years immediately prior to the last financial year. Otherwise, it is compulsory to submit the financial details of the immediate three preceding financial years.

Example, in case a bidder’s (Parent Company) is having wholly owned subsidiaries but only a single consolidated annual report is prepared and audited, which includes the financial details of their wholly owned subsidiaries, consolidated audited annual report shall be considered for establishing the financial criteria subject to statutory auditor of the bidder certifying that separate annual report of bidder (without the financial data of subsidiaries) is not prepared and audited.

2. In case a bidder is a subsidiary company and separate annual report of the bidder is not prepared and audited, but only a consolidated annual report of the Parent Company is available, consolidated audited annual report shall be considered for establishing the financial criteria subject to statutory auditor of the parent company certifying that separate annual report of bidder is not prepared and audited.

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4. Networth calculation: Networth means paid up share capital, Share Application Money pending allotment* and reserves# less accumulated losses and deferred expenditure to the extent not written off. Networth has been calculated using the following formula, as per provisions of the enquiry document:

# Reserves to be considered for the purpose of networth shall be all reserves created out of the profits and securities premium account but shall not include reserves created out of revaluation of assets, write back of depreciation and amalgamation.

*Share Application Money pending allotment will be considered only in respect of share to be allotted.

\[
\begin{align*}
\text{Networth} & = \text{Paid up share capital} + \text{Share Application Money pending allotment} - \text{Less: Accumulated Losses} - \text{Less: Deferred Revenue Expenditure to the extent not written off} \\
& = XXXX + XXX - XX - XXXX \\
& = XXXX
\end{align*}
\]


6. Turnover: Turnover shall be calculated including Excise Duty but excluding other Incomes.

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Signature
Name & Designation

Sign and Stamp of Statutory auditor / CA (on all pages)